



Tree Seed and Plant Resource:

The Nursery Perspective

Customer Representatives Group

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The data in the presentation is derived from:

- Confor Nursery Producers Group Annual Return 2018
 - Confor Plant requirements 2018-2019
- Forestry Commission Nursery Survey 2018 Edition

Data is collected from 13 nurseries including the confor NPG, Maelor and FC nurseries.

127 FRM Registered Businesses in the UK

		Registered Activities				
	Total Businesses Registered	Nurseries	Seed Traders	Seed Collectors	Seed Testers	Importers
England	67	50	14	67	1	26
Scotland	43	30	9	43	1	3
Wales	17	13	4	17	1	3

93 FRM Registered Nurseries in the UK

England - 50

Scotland - 30

Wales – 13

Major Nurseries Supplying UK Forestry

Confor Nursery Producers Group

Alba Trees
Cheviot Trees
Christie Elite Nurseries
Christie of Fochabers
Dukeswood Nurseries
J & A Growers
Prees Heath Forest Nurseries
TreesPlease
Oakover
Maelor Forest Nurseries
Wyevale Transplants

Criteria for membership

- 1) located in the UK
- 2) registered under and adhere to FRM
- 3) at least 100 acres in production or 60% of turnover of forest and hedge [planting stock is own production
- 4) minimum own grown plant sales of 1,000,000/annum

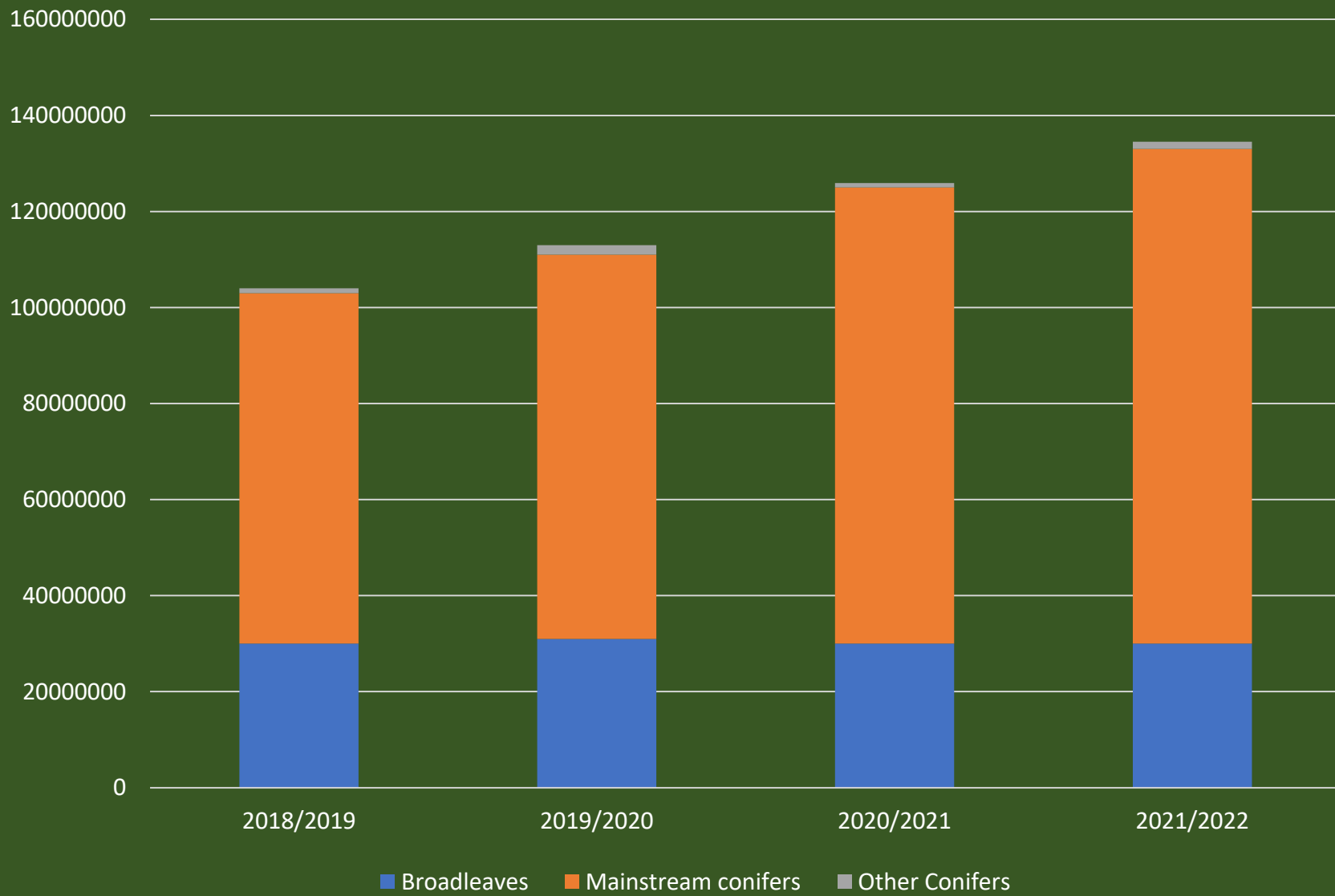
HTA Tree and Hedging Group

Maelor Forest Nurseries- largest producer of forestry trees in the UK (around 20,000,000)
Johnsons of Whixley
Heathwood
Oakover
Crowders
Thorpe Trees
British Hardwood Trees
Bernards
Woodgrove
J.A Jones
Hopes Grove Nurseries
Castle Howard
Provender Nurseries
(1/3 FRM registered)

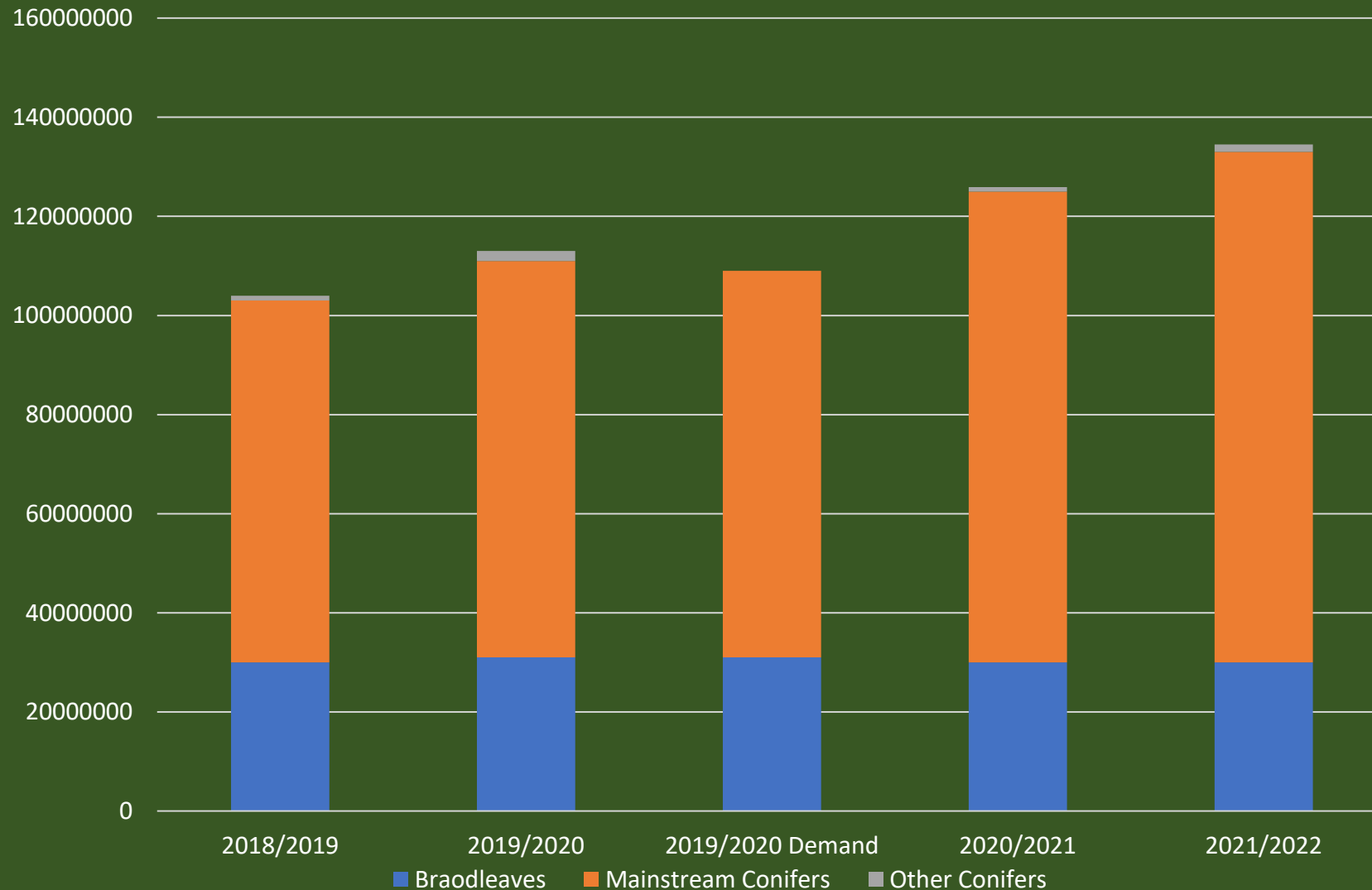
Forestry Commission

Scotland- Newton
England- Delamere, Wykeham

Confor Nursery Producers Group 3 year Production Plan



Confor NPG Supply and Demand



Other Broadleaf Markets

Landscaping/horticulture sectors (HS2, A9 ect)

Hedging Market

Retail

Woodland Trust

Will England and Wales increase planting?

Will major nurseries DECREASE production to INCREASE commercial conifers?

Will nurseries increase production of commercial broadleaves?

Is local provenance seed available?

Other Conifer Markets

Non-grant aided Forestry
Compensatory planting
Beat-up requirements- poor establishment, Hylobius
Retail- Christmas Trees
Landscape/Horticulture- Limited

Will England and Wales increase planting?
Will nurseries increase other conifer production?
Will nurseries increase VP Sitka Spruce?
Is there sufficient seed supply?

- Tested or qualified Scots Pine
- ALP x ALP Lodgepole Pine
- Sitka seed available for the Forestry Commission

Nursery Manager Decision Making

- Confidence in stable market/fear of boom and bust:
 - Brexit
 - Devolution
 - Agricultural reform
- People/ Skills
- Investment
- Seed Supply- native, productive broadleaves, commercial conifers

Principles for the Forest Manager

- Communicate planting volumes/spec/provenance with nurseries well in advance
- Consider contract grown options to spread risk (not necessarily to get cheaper plants!)
 - Break away from traditional planting seasons- using cold storage
 - Stability and financial reward for forestry contractors

*****Be prepared for financial commitment of advance orders and to accept liability of cancellations*****

Thank You!!!

Charles Beaumont

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